

## OUTLINE

- Background
- Definitions
- Sustainable Mountain
   Tourism Experience Model
- Best Practice Case Studies
- Reflections



## BACKGROUND

- 25 year work experience in Arctic/sub-Arctic.
- Ph D. linked to UNESCO examining coping strategies in the North.
- Research has focused on tourism in peripheral regions with focus on tourism planning.
- Worked 10 years as tourism consultant to numerous public and private organizations on six continents (UNCBD, UNWTO, UNEP)
- Participation in 4 Northern
   Periphery projects in Europe representing Canada as an Associate Partner



## DEFINITIONS

#### Fragile environments (Price 1996)

...those plant and animal communities which are particularly vulnerable to damage caused by human activity.

This includes alpine, desert, savannah, wetland ecosystems.

Today, earth is recognized more and more as a fragile environment.

Need to consider human communities.



## DEFINITIONS

#### Sustainable Tourism (UNWTO 2016)

Tourism that takes full account of current and future economic, social and environmental impacts, addressing needs of visitors, the industry, the environment and host communities.

- **-Optimal use** of environmental resources
- -Respect socio-cultural authenticity of host communities
- -Ensure viable, long-term operations that are fairly distributed
- -Informed participation and strong political leadership to ensure **participation**
- -Constant monitoring of impacts, introducing preventative and/or corrective measures where necessary.
- -High level of tourist satisfaction and meaningful experience.



## DEFINITIONS

Tourism Best Practice (GMIST 2016)

...a procedure that produces optimal results and that is established or proposed as a standard suitable for widespread adoption

...exposure will stimulate the generation of new product ideas, improved practices in customer service, innovative operational techniques, sound planning models and partnership opportunities.

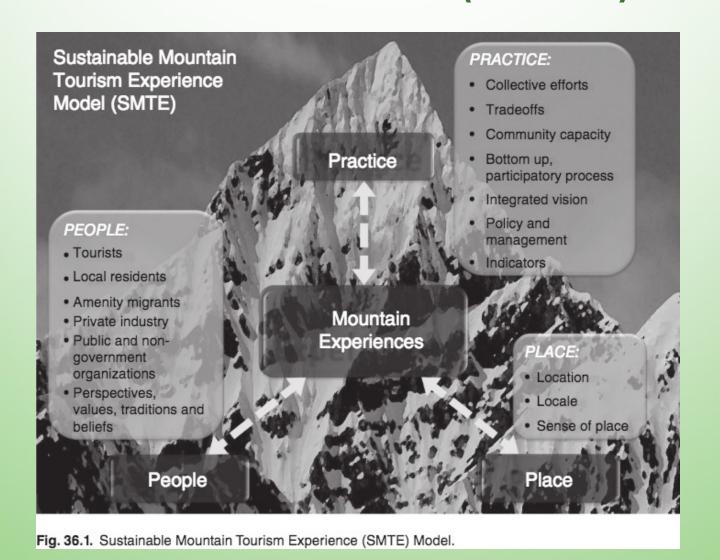


**Tourism Best Practices** 

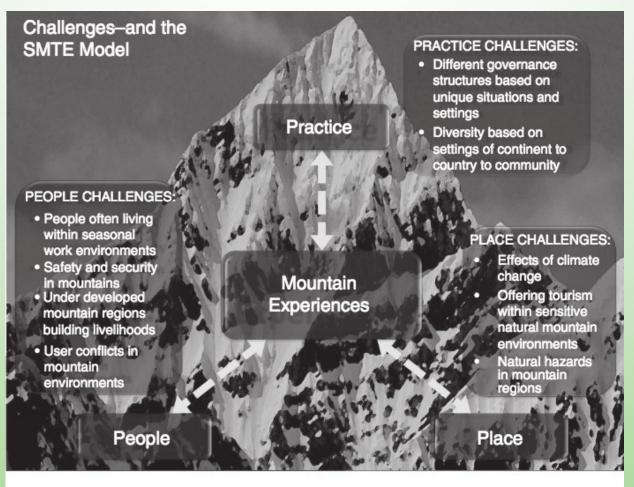
Welcome to Tourism Best Practices



# SUSTAINABLE MOUNTAIN TOURISM EXPERIENCE MODEL (SMTE) (HULL AND RICHINS 2016)

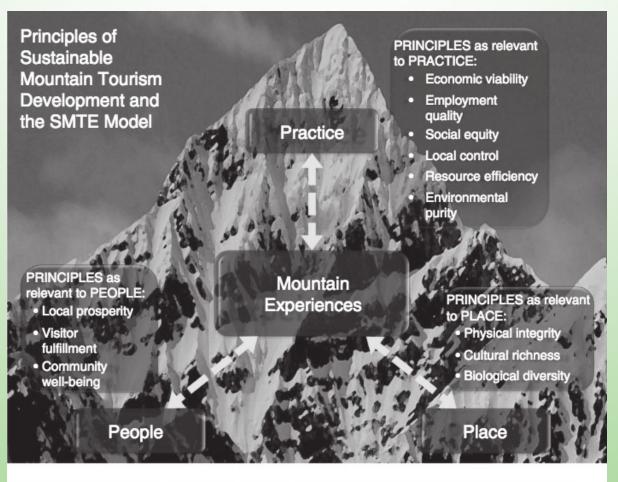


# SUSTAINABLE MOUNTAIN TOURISM EXPERIENCE MODEL (SMTE) (HULL AND RICHINS 2016)



**Fig. 36.2.** Sustainable Mountain Tourism Experience Model used as a participatory tool for addressing major challenges in mountain tourism experiences.

# SUSTAINABLE MOUNTAIN TOURISM EXPERIENCE MODEL (SMTE) (HULL AND RICHINS 2016)

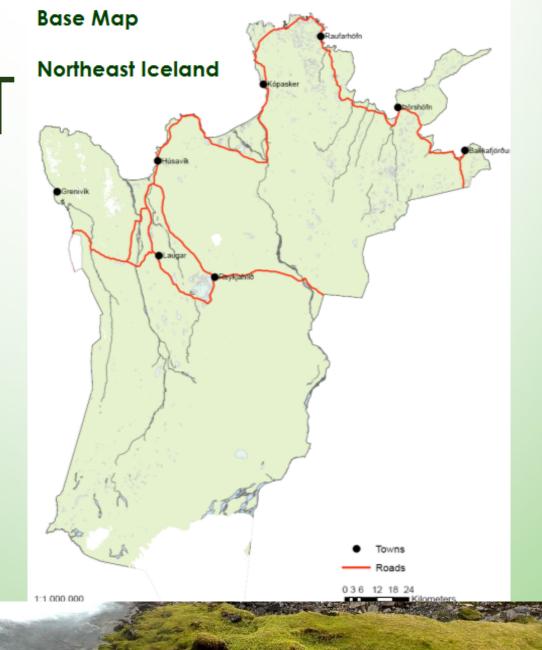


**Fig. 36.3.** Sustainable Mountain Tourism Experience Model used to prioritize principles of sustainable mountain tourism development.

# BEST PRACTICE CASE STUDIES FROM CANADA AND ICELAND



# NORTHEAST ICELAND ICELAND TOURISM PLAN (HULL AND HUIJBENS 2011)



## PAGIS

participatory approach using geographic information systems

(Hasse and Milne, 2005)

The principal idea of PAGIS is to integrate **local knowledge**, such as values, emotions and perceptions of a place that have been gathered in participatory **mapping** exercises, into **GIS**. This local knowledge includes the **narratives** of local people and reflects the diverse range of opinions of particular places in the community.

## TEAM

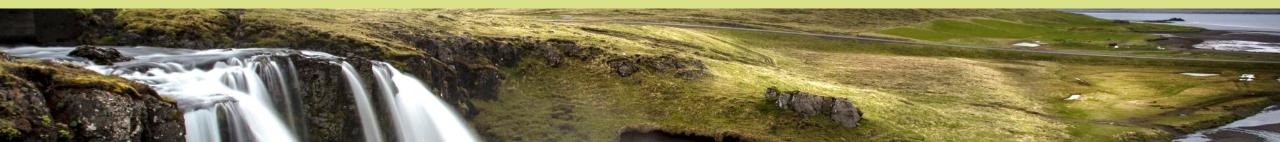
#### CONSULTING

- **John Hull**, Strategic Tourism Planner, Project Director
- Edward Huijbens, Director, Icelandic Tourism Research Centre, Iceland
- Carol Patterson, Consultant, Kalahari Management, Canada
- **Simon Milne**, Director, New Zealand Tourism Research Institute, New Zealand

#### **AGENCY**

- **Gunnar Johannesson**, Economic Development Officer, Project Coordinator
- Ari Pall Palsson, Tourism Specialist
- Sif Johannesdottir, GEBRIS Coordinator
- Vilborg Gissurardottir, Workshop Coordinator

#### GIS - Daniel Borgthorsson, Map Specialist



## 5 STEPS OF TOURISM PLANNING

1

Launch Project 2

State of Affairs Document

3

Consult with Stakeholders

4

Analyze Information 5

Draft Strategic Plan

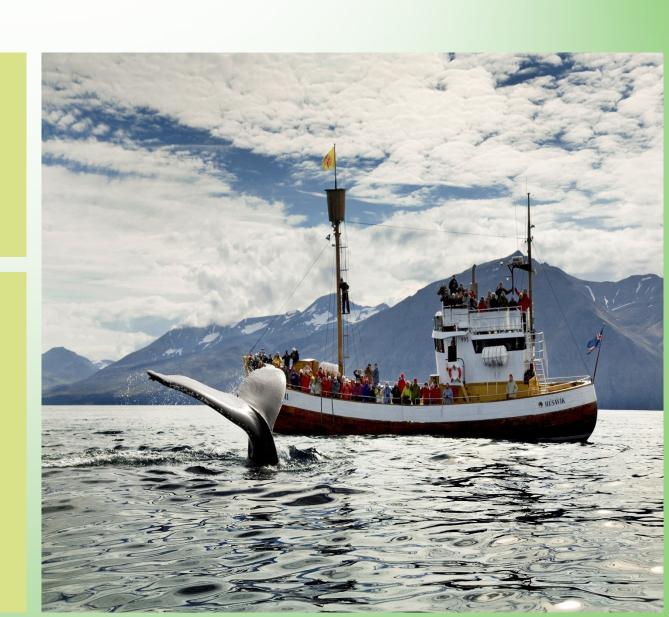
## METHODOLOGY

#### **Primary Data**

- Inventory of natural/cultural heritage
- Public Input/Focus groups

#### **Secondary Data**

- Government reports
- Tourism reports and statistics
- Publicity
- Academic journals
- Web-based research
- Promotional material

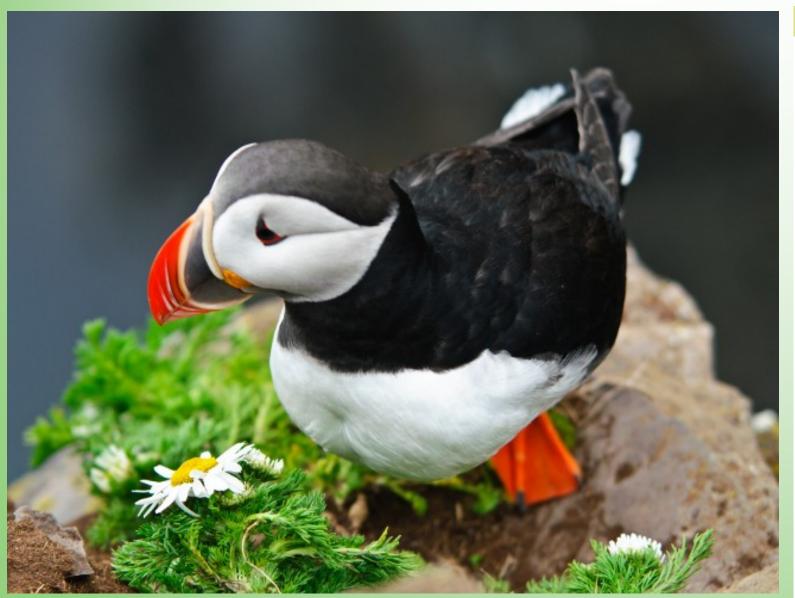


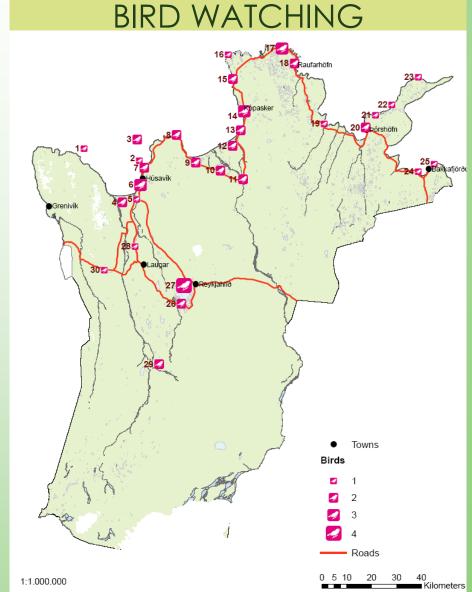
## NORTHEAST ICELAND





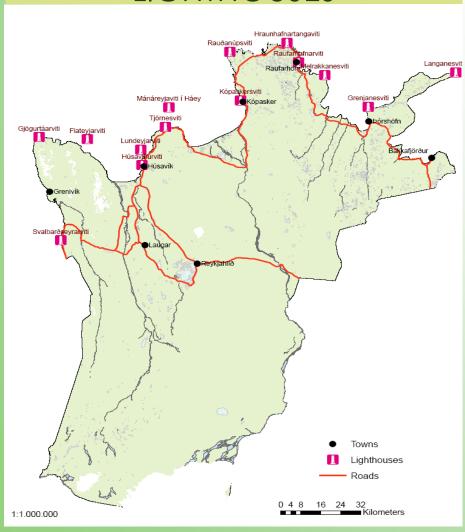
## NATURAL HERITAGE





## CULTURAL HERITAGE

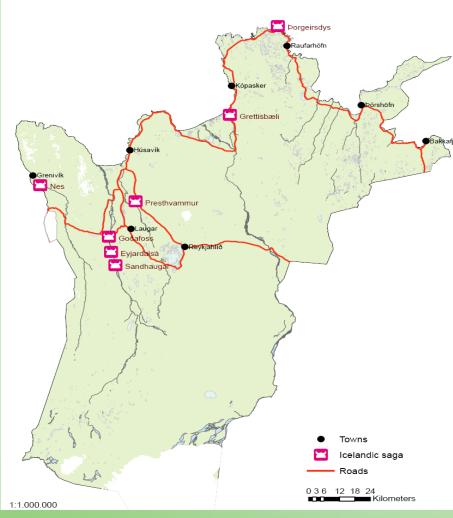
#### LIGHTHOUSES





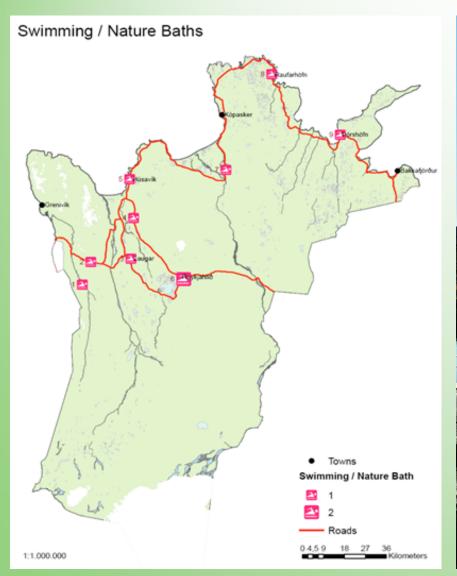
## CULTURAL HERITAGE

## ICELANDIC SAGA





# BATHS



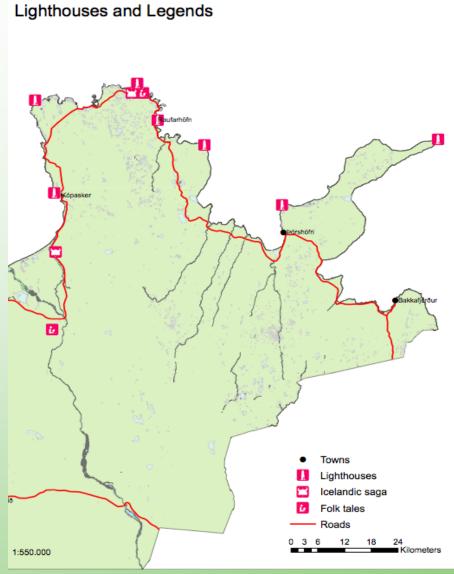


## 21 Towns Campgr. + sleeping bag Guesthouse Farmholidays Hotel Roads 1:1.000.000 Kilometers

# ACCOMMODATION & SUPPORT SERVICES

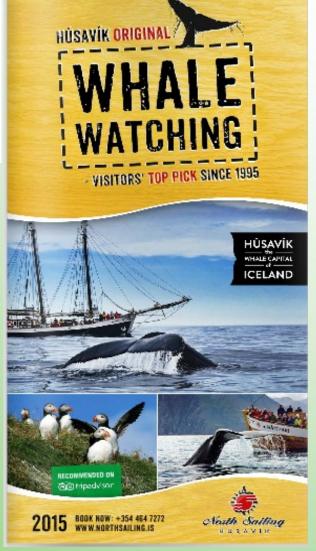


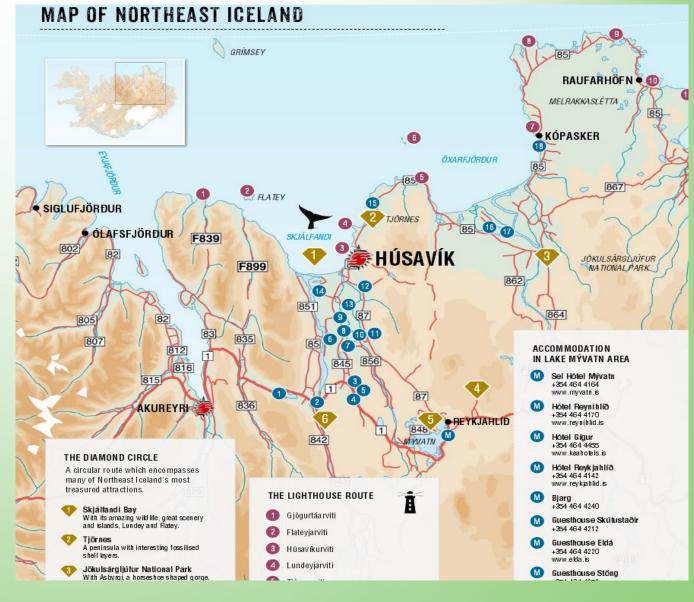


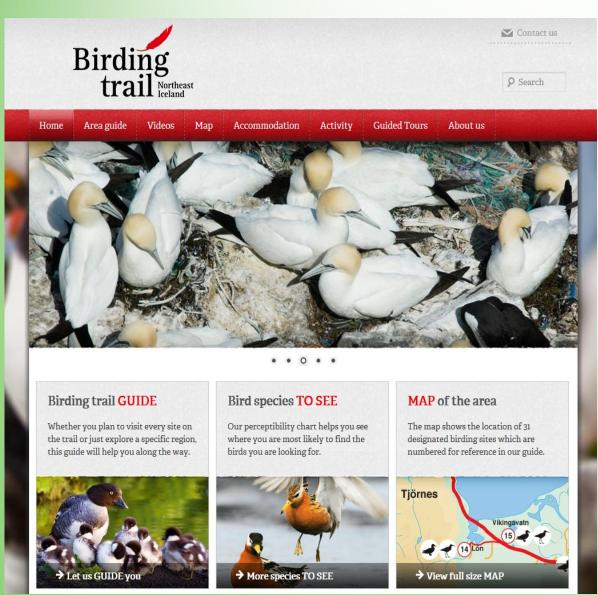






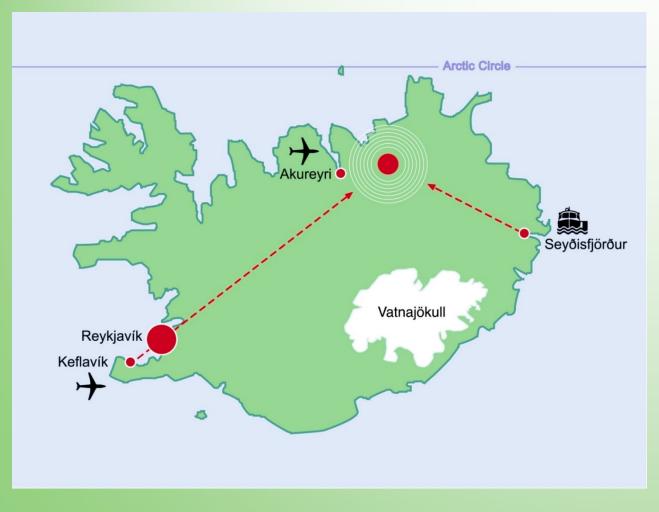








## ACCESS

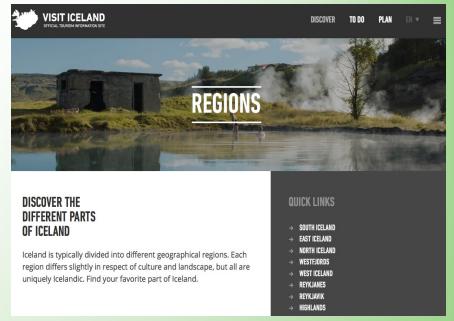




#### OUTCOMES

- The map guide tool assisted clusters of local businesses with product development, marketing.
- Regional strategy in partnership with Icelandic **Tourism Research Centre** reinforced Inspired by Iceland campaign and national tourism strategy that resulted in improved access, wayfinding and new products.







#### Salkawhalewatching.is

Husavik whale watching. At Salka whale watching we offer whale



VIEW MAP

READ MORE



#### North Sailing Whale Watching

Experience the original Húsavík Whale Watching tour that has given the town



READ MORE

# BRITISH COLUMBIA, CANADA TOURISM AND MARKETING STRATEGIES: GAINING THE EDGE AND THE WILD WITHIN

- Leadership through partnership, coordination between government and industry
- focused marketing to visitors from key markets,
- building world class experiences
- enhancing competitiveness and sustainability by adopting policies that support needs of tourism businesses.
- Product and market priorities will be based on best research and market intelligence and adoption of innovative technologies to accommodate needs of consumer.



#### LAKE O'HARA, YOHO NATIONAL PARK

(PARKS CANADA 2016)

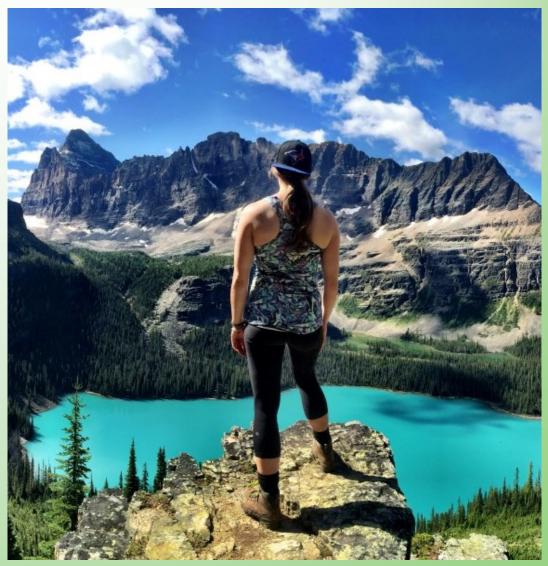
#### Yoho National Park

#### Plan Your Trip

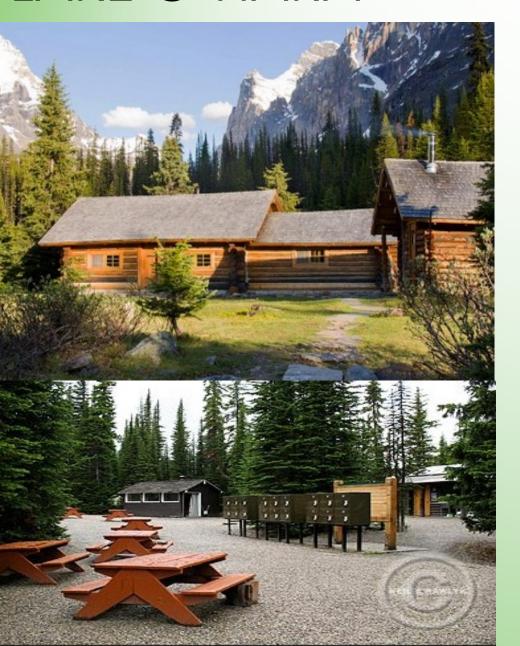


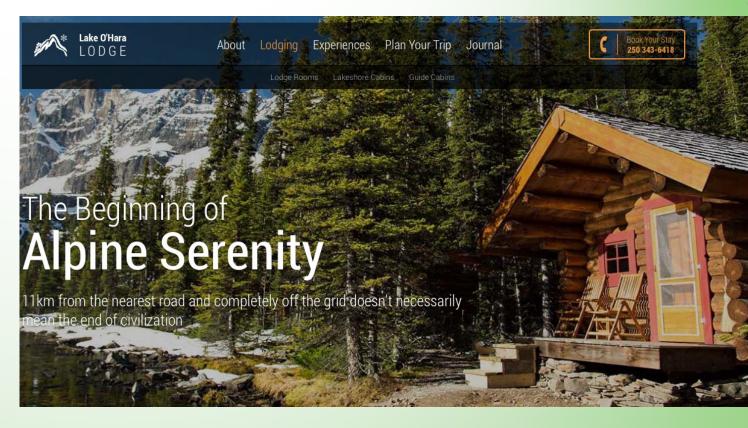
Lake O'Hara is a true gem - a unique collection of exquisite lakes and hanging valleys linked by a well-maintained network of connector trails and high alpine routes. Visitors car choose a single breathtaking destination or link two or more together for an unforgettable day.

The Lake O'Hara area is in Yoho National Park and borders Banff National Park. To protect this sensitive alpine area and provide a wilderness experience, a quota system is in place to limit the number of visitors using the public bus service into Lake O'Hara.



#### LAKE O'HARA





We share the stewardship of the area with the Lake O'Hara Trails Club, Alpine Club of Canada and Parks Canada and help each other out by sharing firewood, road maintenance and lending extra hands when needed. In 2013 we partnered with this group to construct the beautiful and welcoming Bus Kiosk at the bottom of the O'Hara road. We are proud of our partnerships with the area stakeholders. -- Lake O'Hara Lodge

#### OUTCOMES

- The use of drones and 3D technology are innovative tools that helps support needs of nature-based businesses in reaching key markets.
- Competitiveness and sustainability is achieved through partnerships between government and industry that reinforce Super Natural BC campaign, support adoption of policies that ensure economic viability, social equity and environmental sustainability.

#### Lake O'Hara



Two hikers enjoy the view of Lake McArthur in August.

## NEWFOUNDLAND AND LABRADOR, CANADA TOURISM STRATEGY

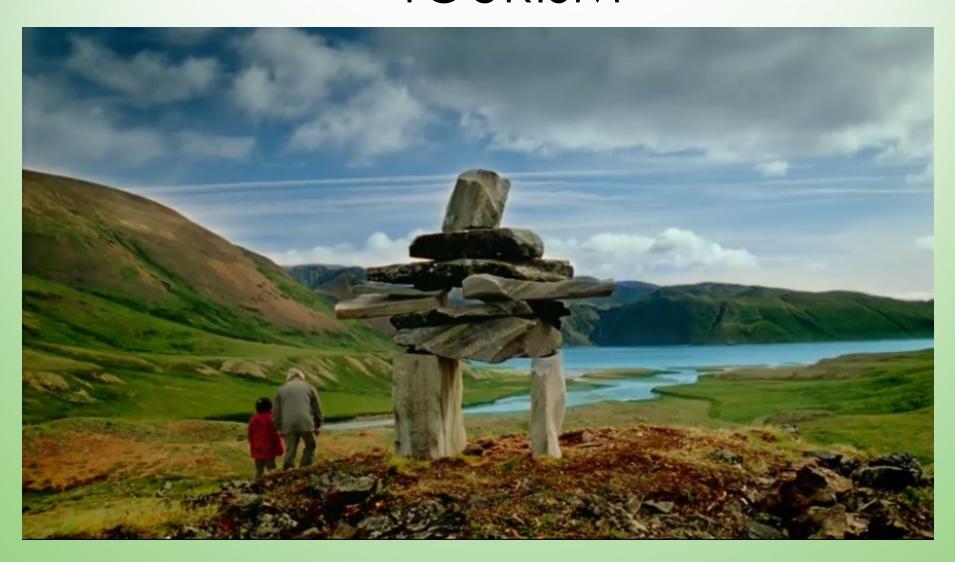


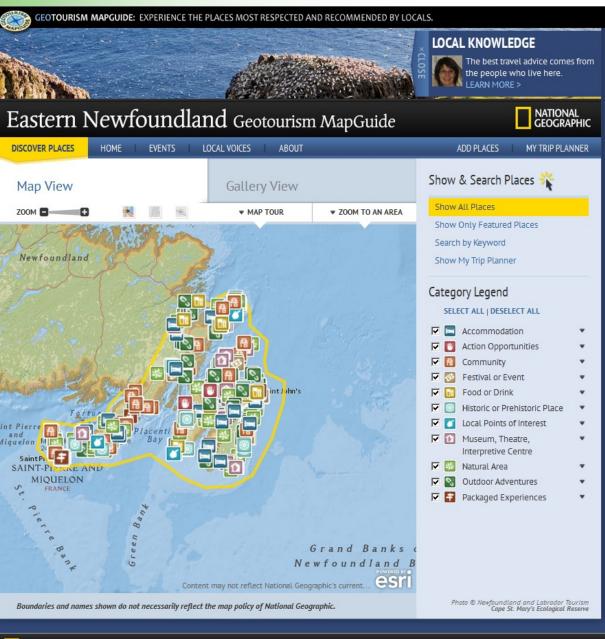
1 STRATEGIC DIRECTION: Private Public Leadership

A Partnership for Tourism Growth & Development

- 2 STRATEGIC DIRECTION: Sustainable Transportation Network A Transportation Strategy to Grow Our Industry
- 3 STRATEGIC DIRECTION: Market Intelligence & Research Strategy A Framework for Accessible & Timely Research.
- 4 STRATEGIC DIRECTION: Experience Development
  Delivering Strategic & Sustainable Traveller Experiences
- 5 STRATEGIC DIRECTION: Tourism Technology Strengthening Our Information and Communications Technology
- 6 STRATEGIC DIRECTION: Marketing Our Brand Building on the Success of Our Creative Marketing Campaign
- 7 STRATEGIC DIRECTION: Empowering Our People Growing Our People for a Dynamic Industry

# NEWFOUNDLAND AND LABRADOR TOURISM









maritime history. As you walk the trails that hug the rugged coastline, it isn't hard to imagine the value of the light to fishermen and sailors who depended on it to quide them home safely on the blackest nights, through the thickest fog and during winter snow squalls.

Built in 1836 - Cape Spear Lighthouse consists of a stone light tower surrounded by the lightkeeper's residence. Isolation and light keeping go together and so it was at Cape Spear. But home at the Cape was not a sad place. Children grew up happy here in the heat of the warm westerly summer breezes listening to surf, seagulls, clothes snapping on the line and "home made" music. Experience the same feelings today as music and song greet you on your lighthouse tour. Sing along or just sit back and enjoy!

The solitude of Cape Spear has always been an attraction. It is a place where visitors seek moments of quiet contemplation and solace, where artists find inspiration and families come to hike and play.



NATIONAL GEOGRAPHIC

MY TRIP PLANNER

**17**(4 10)



Thumbs Up Place Nearby

Kings Cove

SIMILAR PLACES NEARBY PLACES

Brook Point and the Lighthouse at

(128.8 kilometres / 79.6 miles)

Abandoned U.S. Radar Site

Distant Early Warning...

Evidence of the historic cold war are

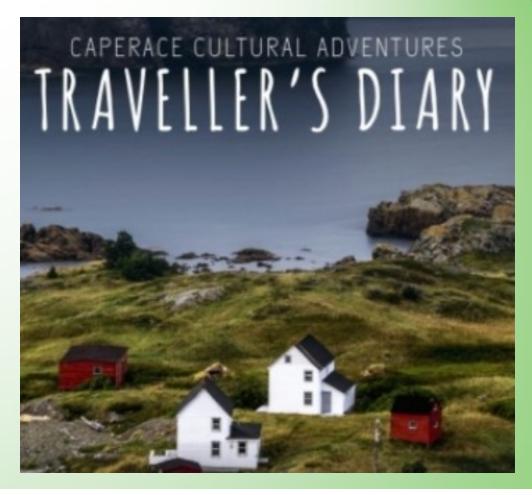
still present at this abandoned U.S.

# CAPE RACE ECO-CULTURAL ADVENTURES



CapeRace Adventures Our Trips • Where You'll Stay • Our Great Guide Book





#### Responsible Travel

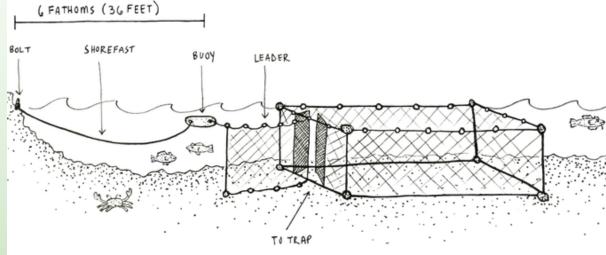
We use technology to quickly update the travel guide, swapping people and places in and out of the book as we discover new areas to explore and new people to meet. This dilutes the overall traveller's footprint and spreads out the economic benefit in rural areas.



Many luxury properties have a charitable foundation. Our charitable foundation has a luxury Inn.

## SHOREFAST FOUNDATION FOGO ISLAND INN

A shorefast is the line and mooring used to attach a traditional cod trap to the shore. It is a strong symbol of Fogo Island's cod fishing heritage and the Foundation chose this name because it symbolizes a belief in the importance of holding on to community and culture and in the power of authentic connections between individuals, their communities, culture, and place.

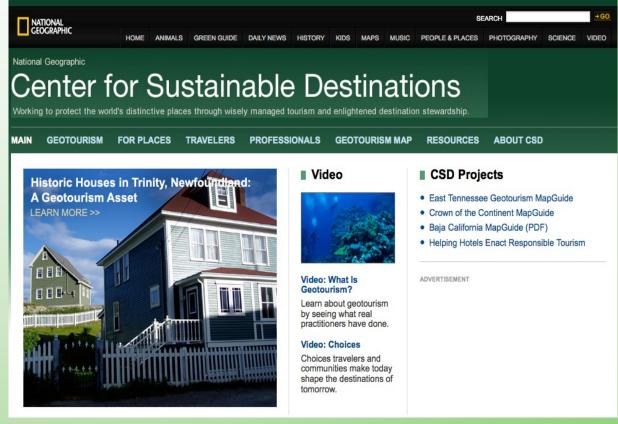


#### A Traditional Newfoundland Cod Trap

Fogo Island Inn is Shorefast's largest undertaking to date. Other projects include Fogo Island Arts, a micro-lending fund for small businesses on Fogo Island and Change Islands, various academic residency programs, heritage building preservation initiatives, the New Ocean Ethic, and a retail furniture business: Fogo Island Shop.

# NATIONAL GEOGRAPHIC CENTRE FOR SUSTAINABLE TOURISM DESTINATIONS 28 MILLION CONSUMERS





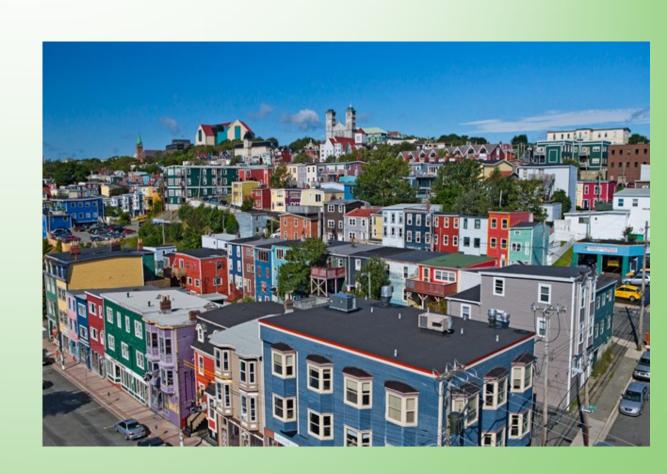
#### PRINCIPLES OF GEOTOURISM

- Integrity of place
- International codes
- Market selectivity
- Market diversity
- Tourist satisfaction
- Community involvement
- Community benefit

- Protection and enhancement of destination appeal.
- Land use
- Conservation of resources
- Planning
- Interactive interpretation
- Evaluation

#### OUTCOMES

- Participatory tourism strategy process led to creation of public-private tourism partnership managing tourism in province.
- Online tourism strategy for industry to raise awareness and build support.
- Industry training opportunities through sustainable tourism institute.
- Reinforcement of Uncommon Potential brand through links to key markets through National Geographic map guide program in eastern sector of province.
- Businesses using new technologies, parternerships and innovative policies to improve economic viability, social equity and environmental sustainability in remote regions.



#### REFLECTIONS

- Economic impact points to growth in visitation and growth in revenues.
- Social impact points to increasing awareness and understanding of local cultures.
- Environmental impact points to opportunities to educate visitors about their responsibility to protect fragile environments and to support sustainable tourism by managing visitor flows.
- Entrepreneurs benefit from gaining new tools for product development, packaging and promotion that result in outcomes that are non-tradtional, outside the box, and that offer sustainable business development for destination.
- Universities offer opportunities for new industry networks that provide access to training resources, strategic planning support, mapping, financing, and business development through faculty and student participation.

- Destinations have a clearly defined brand that is successful in the marketplace. Marketing strategies have been recognized and rewarded for their innovative efforts. This has led to visitor interest and local pride in community and culture.
- Marketing points to the creation of new way finding tools to assist local DMOs, government agencies and businesses in increasing length of stay at destination.
- Mapguide program increases potential for local partnership and creation of tourism clusters focused on specific target markets.
- Consumers have opportunity for new experiences linked to customised, selfguided trip planning.
- Policies for sustainable tourism that place restrictions on visitation but that still offer equitable access to key markets.

## SUSTAINABLE PLANNING FOR THE FUTURE THROUGH UNIVERSITY PARTNERSHIP

- 1. Identify partners. Identify project priorities together.
- 2. Determine budget/raise funds.
- 3. Inventory resources. Create a database for planning/promotion using maps.
- 4. Determine goals and objectives from inventory. Consider creation of tourism product clusters.
- 5. Adopt principles of sustainable, community-based tourism.
- 6. Integrate use of technologies into strategic planning, small business development, online way finding, travel planning and promotion for visitors.
- 7. Work with public/private partners, to build support, vision, and capacity.
- 8. Update, monitor and evaluate progress over time.



## SPECIAL THANKS TO

Alina Grynevska, TRU Student Research Assistant
Faculty of Adventure, Culinary Arts and Tourism, Thompson Rivers University
Carol Patterson, Kalahari Management, Inc.
Icelandic Tourism Research Centre (ITRC)
New Zealand Tourism Research Institute (NZTRI)
Northeast Iceland Regional Development Agency
Icelandic Tourist Board
Tourism Industry Association of the Yukon



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